



Results You Can See

Company Interview

"We learned a lot from the VBS implementation team. They came out and helped us develop our engineering masters and manufacturing operations. VISUAL has definitely kept up with our business. We wouldn't be where we are today without VISUAL. It's our bloodline. It's tied to everything we do."

- John Seefeldt, Director IT
Electro Industries, Inc.



"We implemented our VISUAL system in two months. The people at VBS were absolutely wonderful during the implementation process. VISUAL has far exceeded my expectations of what I thought we'd get out of a software system."

- Bill Davies, President
Packaging Solutions, Inc.

Since its founding in 1993, Visual Business Solutions (VBS) has been dedicated to the Manufacturing and Supply Chain industry, helping organizations realize improved control over their production operations, increased business and compete more effectively in our global economy. As an exclusive distributor of Infor ERP VISUAL, VBS provides world-class integrated Enterprise Resource Planning (ERP) solutions and services to manufacturers and distributors looking to achieve dramatic improvements in their profitability and operational efficiencies through the application of leading edge technology and best business practices. Including:

- Lean Manufacturing
- Theory of Constraints
- Drum Buffer Rope
- Simplified Market Pull

VBS prides itself in developing long term, trusted relationships with its customers through partnership-style relationships that ensure follow through on every assignment to project completion as well as fostering long term customer satisfaction through on-going support and account management. VBS maintains a strong commitment with all employees to support its customer-centric core values founded on helping customers get the most out of their business system investment on an on-going basis. The tenets of these core values include:

- Customer Service Excellence
- Proactive and unconditional support
- Clear and consistent communication
- Prompt follow through on all customer expectations and issues
- Continuous improvement in all services and practices.

VBS provides its business application solutions and services at a local level throughout the Mid-West and Plain States of the U.S., including: Illinois, Michigan, Indiana, Ohio, Kansas, Missouri, Kentucky, Wisconsin, Minnesota, North and South Dakota, Nebraska, Iowa and Western Pennsylvania, and Western New York.

VBS Consulting and Technical Services

- Complete Software Implementations: including software module set-up, business rules definition, and end user training
- Database Conversions: (SQLBase to SQLServer, Oracle to SQLServer)
- Report Writing Services
- Custom Macro Writing
- Data Conversions: (Imports & Exports)
- Business Practice Consulting: Lean Manufacturing (Throughput, Easy Lean, DBR)
- Post Implementation Assessments
- EDI Trading Partner Support and Transaction Mapping
- Custom Application Development
- eBusiness Consulting
- Application Hosting



VBS is a certified Infor Global Solutions partner and is the largest independent Infor-VISUAL Enterprise reseller worldwide with over 750 customers and more than 65 professional services staff members covering all functional and technical aspects of the Infor-VISUAL suite.

Implementation Methodology

- Project Definition
- Software Installation
- Project Team Education
- Business Process Review
- Module Walk Through and Prototyping
- Conference Room Pilot
- Business Process Model Finalization
- Documentation
- End User Education
- Data Conversion
- Go-Live
- Software Use Refinement

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